

## Flex IPT

### Overview

Flex IPT (Integrated Project Team) is a scalable engagement model that allows our customers to leverage our highly trained staff without internal overhead and high fixed costs. On-site Flex IPT leads integrate into your organization and execute tasks with minimal additional resources translating into cost savings in your budget. Using secure cloud-based collaboration tools, our clients can communicate, track project tasks, view costs, manage documents, and exchange code packages with the project team. Flex IPT offers a rich collaborative experience to interface and integrate distributed teams making it easy to monitor the progress of your project, closely aligning with Agile project development methodology.

Flex IPT is an ideal model for increasing productivity while lowering costs and eliminating headaches associated with hiring support personnel. It scales easily with your changing product needs and test development cycles.

### Key Benefits

- ✓ Best in class technical resources
- ✓ Adjustable workforce size
- ✓ Faster delivery on budget
- ✓ One stop resource management
- ✓ More value out of your test budget
- ✓ Dedicated project manager
- ✓ No need for new hire training
- ✓ No worry over retention rates





*"Konrad Technologies delivered consulting, training, and tools which enabled our group to reduce test system development and maintenance costs by 60%" - Automotive Device Manufacturer.*

### How Flex IPT Works

The IPT lead is your single point of contact for the duration of your project. They will work with you to identify the scope of work and assign proper resources to each task. Regular peer reviews will be held between the IPT team and the engineering staff in your organization to streamline deliverables and goals. Along the process, the lead will create documentation and record areas for improvement. Internally, the lead will manage the project work split between the on-site and off-site resources. A project manager may be assigned to manage schedule and budget based on the team and project's needs.

While the Konrad's off-site resources will work on tasks like developing software and system qualification protocol, the on-site resources will install the system, assist with the start-up, and train your staff. Weekly meeting cadence with your IPT lead will provide a complete overview of your project's progress.

## Flex IPT vs Other Support Options

Support Options	Contractor 	Full Time Staff 	KT Engineers 	KT Flex IPT 
Start Up Costs	High	High	Moderate	Low
Hourly Costs	Low	Low	Moderate	Moderate
Management Costs	High	High	High	Low
Ongoing Support Costs	High	Low	Low	Low
Quality Risk	High	Moderate	Low	Low
Scalability Risk	Moderate	High	High	Low
Oversight Risk	Low	Low	Low	Moderate
Ramp Up Time	High	High	Moderate	Low

## Selecting the Right Approach

**Fixed Rate** - Konrad Technologies negotiates a fixed rate for each type of resource. Based on the anticipated scope of the project, your organization can set aside a specific budget. If additional resources are required to supplement the expanded project scope, the fixed rate will apply. This model works best the companies that have a set of specific requirements for a project with minimal anticipated changes.

**Blended Rate** - When the scope and needs of the project are hard to predict upfront, blended rate model provides you access to a team of Konrad's engineers for an agreed period. Your organization can leverage as many resources and SMEs as needed, but the rate may vary based on how much time each resource spends on the project. This option offers an opportunity to lower costs with the offshore resources and uses 24-hour development cycle where time to deliver is critical. Blended rate model works best for projects like new product development when it is hard to predict the exact scope of work or anticipate changes.

## Summary

Whether outsourcing is a core part of your strategy or not, Konrad Technologies offers short and long term partner engagement strategies. Our project managers will tailor our V-Model to deliver on budget and on time while meeting your unique project requirements. Our engineering resources are able to provide specific industry and domain expertise to address a wide range of challenges with minimal on-boarding time.

## Contact Us

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